

12th Annual

# Getenergy Global 2016

Localising the oil and gas business through education and training

15th - 17th May 2016 • Business Design Centre, London

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Dear Colleague,

**The 12th Annual Getenergy Global event** seeks to increase shareholder value, support host governments and provide cases of cost-effective ways to operate in the low oil price environment, delivered by building the capacity of local education systems, supply chains and comprehensive training strategies.

The persistent low oil price coupled with ever-more complex exploration and production environments is placing pressure on operators and contractors to maintain the flow of oil and gas whilst ensuring that costs are kept in check. If the price position becomes the 'new normal' this will mean long held E&P business models will need to change fundamentally. Many companies are undergoing a detailed review of their business and operations in light of the changing economics of our industry.

Furthermore, we are also witnessing a growing realisation by those nations that boast oil and gas resources that these natural assets must be the key to wider economic and social development and ultimately to diversification away from resource dependency. This is sparking ever-more determined efforts towards local content in the supply chain, nationalisation of the remaining workforce and an increased focus on the value chain related to oil/gas products.

Taken together, the pressure on costs coupled with a drive towards local content demands one principal response – the localisation of oil and gas operations.

**The 12th Annual Getenergy Global event** will provide thought leading discussion, facilitate partnership opportunities and offer important benchmarking among peers to support a tripartite approach between Governments, the oil & gas industry and education & training to deliver the successful localisation of projects.

**Getenergy invites you to participate in our Global meeting on the 15-17th May at the Business Design Centre, London to contribute towards this fundamental step change within our industry.**

Yours,



Virginia Baker  
Global Director, Getenergy Events



## Why Attend?

### GOVERNMENT

In today's oil price environment, maximum value must be gained from hydrocarbon revenues through local employment and enterprise. Building local education & training capacity to train local people is a shared responsibility between oil/gas companies and Governments and a thorough understanding of industry skills requirements, Government commitments to skills initiatives and the challenges facing both parties is essential.

Attending the 12th Annual Getenergy Global event is a hugely effective way of building Government capacity and knowledge to ensure management of hydrocarbon resources supports economic diversification and inclusive growth, whilst aiding the commercial success of projects. It is an opportunity to benchmark with peers, understand global and regional approaches to local skills and enterprise development at the state level and form partnerships with industry and education & training partners for future investment and capacity development.

### OIL AND GAS INDUSTRY

Localisation is a long term business strategy with significant commercial benefit. Investing in local skills development and a capable, quality assured local supply chain enables oil/gas companies to run genuinely local businesses, mitigating high ex-pat labour and international contractor costs whilst ensuring the stability of investments through local engagement.

Attending the 12th Annual Getenergy Global event presents an unrivalled opportunity for the oil/gas industry to take part in thought leading discussions on implementing effective localisation strategies, form the essential relationships with Governments, and top tier and local education & training providers and benchmark with peers to inform continued innovation in local skills and supply chain development.

### EDUCATION & TRAINING

Education & training plays a fundamental role in the successful localisation of the oil and gas business. And with cost-cutting taking place across the industry, the education & training community must adapt to deliver their services locally, whilst simultaneously building local capacity and contributing towards sustainable skills development with local ownership.

Attending the 12th Annual Getenergy Global event is an opportunity to gain a thorough understanding of industry needs, where future investment will take place, and how competitive advantage can be won by offering a truly local solution. The event is a means of forming partnerships with Governments, Industry and regional and international education and training institutions to advance research, faculty and teaching capacity.



# 2016 Speakers

## Confirmed Speakers

**Suleiman Jasir Al-Herbish**, Director General, **OPEC Fund for International Development (OFID)**  
**Mauricio De La Mora Rodriguez**, President, **ANH**  
**Antonio Careddu**, Executive Vice President Strategy, Innovation & Business Development, **Saipem**  
**Jonathan Craig**, SVP Exploration Strategies & Professional Areas, **Eni**  
**Najib Abusalbi**, VP & Director, Corporate University Relations, **Schlumberger**  
**Antonio Oburu**, Director General, **GEPetrol**  
**Alex Budden**, VP External Relations, **Africa Oil**  
**Gilberto Botas**, Advisor to the Minister, Ministry of Science, Technology, Higher and Professional Education, **Mozambique**  
**Mr Kamel Brouri**, Managing Director, **Algerian Petroleum Institute (IAP)**  
**Ihsanuddin Usman**, VP, **Pertamina Corporate University**  
**Chandramohan Saminathan**, CEO, **PETRONAS INSTEP**  
**Stephen Larkin**, CEO, **Africa New Energies**  
**Craig Darroch**, Head of Learning and Development, **BG Group / Shell**  
**Nick Shackleton-Jones**, Director, Learning Innovation & Technology, **BP**  
**Ken Cronin**, CEO, **UKOOG**  
**Jacqueline Rojas Solano**, Regional Director, **SENA**  
**Pablo Emilio Romero**, Director, **DIMAR**  
**Chris Brown**, Business Development, Itochu Group, **Cieco Exploration and Production**  
**Zsolt Bulath**, Capability Development Lead, **MOL Group**  
**Keith Jesudasan**, VP & Managing Director, **NEXt Schlumberger**  
**Joke Van Wieringen**, Corporate Learning and Development Manager, **KPI**  
**Chris Lewis**, Partner, **Ernst & Young**  
**Elham Hassanzadeh**, Managing Director, **Energy Pioneers**  
**Arne Graue**, Professor, Department of Physics and Technology, **University of Bergen**  
**Antony Quin**, General Manager, **IWCF**

## Invited Speakers:

**Hon. Charles Keter**, Cabinet Secretary, **Ministry of Energy, Kenya**  
**H.E. Roknodin Javadi**, Deputy Oil Minister & Managing Director, **National Iranian Oil Company**  
**Hon. Joeli Valerien Lalaharisaina**, Minister of **Mines & Energy, Madagascar**  
**Hon. Stephen Dhieu Dau**, Minister of Petroleum, **South Sudan**  
**Luca Bertelli**, Chief Exploration Officer, **Eni**  
**James Mataragio**, Managing Director, **TPDC**  
**Nillian Mulemi**, CEO, **PETROFUND**  
**John Blaymires**, COO, **Igas Energy**  
**Stephane Sole**, VP Africa, **Technip**  
**Jonathan Evans**, Head of Executive Office, EVP Strategy & Regions, **BP**  
**Mitch Flegg**, CEO, **Circle Oil**  
**Jim Beveridge**, Regional Director Africa, **Wood Group PSN**  
**Monique Simon**, Head of University Relations, **Total**  
**Derek Hudson**, VP East Africa, **BG Group/Shell**  
**Richard Tainton**, SVP International, **Wentworth Resources**  
**Chembeze Anastácio**, Director, **INEFP Mozambique**  
**Eulogio del Pino**, President, **PDVSA**  
**Syed Hadi Mousavi**, Head of Training, **NIOC**  
**Mohammad Iravani**, Chairman of the Board of Directors, **Dana Energy**  
**Ivan Sandrea**, CEO, **Sierra Oil & Gas**  
**Basem Al-Issa**, Deputy Managing Director, **KPC**  
**Jumaa Al Ali**, Director of Training and Development, **ADNOC**  
**Oscar Berniko**, National Content Director, **Ministry of Mines, Industry & Energy, Equatorial Guinea**  
**Hatem Nuseibeh**, President of **Total E&P UAE**  
**Nofal Al Saidi**, GM Human Resource Services, **Orpic Oman**  
**Othman Al Khoori**, VP HR, **Mubadala Oil and Gas UAE**  
**Omar Bailey**, Vice President Emiratisation, Human Capital, **Mubadala Development Company**

**Dr. Jawaher Al Mudhahki**, Chief Executive, **National Authority of Qualifications & Quality Assurance for Education & Training Bahrain**  
**Uwe Salge**, General Manager, **Wintershall UAE**  
**Sunita Pitamber**, Director, Human Development Department, **African Development Bank**  
**John Austin**, General Manager, Sub Saharan Africa, **OMV**  
**William Hatcher**, CEO, **Condor Petroleum**  
**Alberto Tsamba**, Dean of Engineering, **Universidade Eduardo Mondlane**  
**Latifah Farhan**, Assistant Under Secretary For General And Technical Education, **Ministry of Education, Bahrain**  
**Mark Rollins**, Chairman, **Ukrnafta**  
**John Harkins**, CEO, **Greenfields**  
**Dr. Sajeew Nair**, Director of Learning and Development, **Reliance**  
**Mr Kamel Brouri**, Managing Director, **Algerian Petroleum Institute (IAP) Algeria**  
**Simon Stoddart**, Chief of Staff, **IEF**  
**Adbelhamid Chelghoum**, Senior Project Engineer, **Salah Project**  
**Sergey Starostinsky**, Director of Learning and Development, **Lukoil Uzbekistan**  
**Heath Highnight**, Centre Manager, **KAUST**  
**Paul Brennan**, Director, **CICan**  
**Robin Lilley**, Head of Global Capacity, Leadership and Learning Development, **BP**  
**Calvin Kotian**, Head of Learning and Development, **YASREF**  
**Robin D'Alessandro**, Director, **Vitol Foundation**  
**Marie Iton**, Head of HR, **Atlantic LNG**  
**Ajay Kumar**, Chairman, **Fox Petroleum**  
**Michael Hogben**, Head of Learning Technology, **EDF**

## Sunday, 15th May 2016

12.00 – 17.00 **Exhibitor Set Up** in the Learning Arena | Main Hall | Business Design Centre

18.00 – 20.30 **Getenergy Global 2016 Exhibitor Exchange**

The annual Global Exhibitor Exchange – a fun networking opportunity for all exhibiting companies to meet each other and pick up some tips on how to make the most of their participation.

**Getenergy Global 2016 Speaker Dinner**

## Monday, 16th May 2016

08.00 Registration Opens for Getenergy Global 2016

09.00 **2016 OPENING SUMMIT**

**Localisation: Addressing the shared agenda between governments and operators in today's low oil price environment**

Today's sustained low oil price environment has created an alignment of interests between governments and operators, with governments seeking to increase in country value and develop national resilience to the lower oil price whilst industry seek to reduce the economic cost of production and increase the stability of investments through greater community engagement.

These objectives are all underpinned by developing a local workforce and building a capable local supply chain to achieve a shared value in the economy, all inextricably linked to education and training. The 'social contract' between operators, governments and national citizenry now forms an integral part of the licence to operate.

09.40 VIP Speaker Tour of the Learning Arena

	Determining parameters for effective localisation	Long Term Skills Strategies	Implementable L&D Strategies
10.00	<p><b>Building local education capacity as a shared responsibility between Governments &amp; Industry</b></p> <p>Governments and industry both share a need for a strong local education system: Governments to deliver shared value in the economy through an engaged, skilled local workforce, and industry to draw from a skilled local workforce to meet local content targets and reduce heavy costs of expat workers. Then, for both parties, building local education capacity must be seen as a shared responsibility between them.</p> <p>In this session we explore how this joint approach can be best implemented, drawing from the investments and partnerships aimed to build education capacity in Uganda, Tanzania and Madagascar.</p>	<p><b>How local workforce and supply chain development supports investment decisions</b></p> <p>In country value programmes are not just a way to strengthen national economies and citizen involvement, but they are also a smart approach to support investments.</p> <p>Ultimately, if the cost of production is reduced by utilising a local workforce and local supply chain, a bigger return for shareholders will be attained. Effective ICV programmes also create greater community satisfaction, less volatility and a more secure investment in country.</p> <p>In this session we explore opinions from both investors and oil companies and hear how local workforce and supply chain programmes can make an investment more attractive and retentive.</p>	<p><b>The economies of learning and development</b></p> <p>An introduction to training, learning and development in a constrained oil price environment. We seek to explore how this current environment is driving our industry to achieve higher levels of competency and workforce productivity in order to reduce risk, increase efficiency and cut costs.</p> <p>This session will provide an opportunity for L&amp;D Strategists to share their experiences of how they are reacting to market pressures. As the industry is not homogenous, companies react differently to fluctuations in the price of oil.</p> <p>Training providers need to become more innovative in their business strategies and be able to offer more than a 'one size fits all' approach. The speakers will express their expectations of education and training providers and how they expect them to evolve, highlighting that an effective, efficient and productive workforce is vital in the current environment.</p>

11.00 Networking Coffee in the Learning Arena

12.00	<b>The mutual benefits of Industry and university partnerships</b> <p>Technical partnerships between the industries and educational institutions have proven successful in helping to develop students' skills before they enter the professional world. These long-term partnerships broaden students' educational opportunities through the addition of faculty members and assistance with curriculum development. Furthermore, the partnerships provide the industry access to local graduate talent as well as to research and development projects.</p> <p>In this session we will highlight the success factors for technical partnerships with academia that have contributed to Schlumberger being listed among the top global engineering employers by university surveys. Lessons learned are drawn from the past five years and some insight about how the company's university relations approach may evolve in the future is shared.</p> <p>Finally, the NorTex Petroleum Cluster model and how it can be applied to other projects and disciplines is discussed.</p>	<b>Exploring best practice for the use of sovereign education and training funds</b> <p>Contributions to sovereign education funds, now an integral part of many licences to operate, are an opportunity to institutionalise investment into building education capacity and skills development.</p> <p>In this session we discuss best practice as to how these funds can be used to maximise benefits for the nation, economy and industry. Rather than a government led approach funded by operators, it is discussed how industry can work in partnership with governments to advise on skills development practice and offer their contribution in non-monetary ways.</p> <p>The responsibility to invest in worthwhile, sustainable projects is discussed as well as views on best practice for education and training fund spending, and engaging operators in the process.</p>	<b>Accelerated learning and graduate programmes</b> <p>Accelerated learning programmes are integral to securing the future of a company, particularly in light of potential large scale retirements and staff turnover. This session takes place in the context of a growing shortage in technically skilled labour and the prediction that half of the technically skilled workforce for the oil and gas industry is due to retire in the next 10 to 15 years.</p> <p>This session will explore different approaches to accelerated learning, providing an opportunity to learn from successful past programmes. We will learn from the experiences of MOL Group and Q8 as to the best approach for accelerated learning and graduate programmes.</p>
13.00	Networking Lunch in the Learning Arena		
14.30	<b>Developing a sustainable local supply chain</b> <p>What is just as crucial as a skilled local workforce, both to local content compliance and achieving ICV, is a capable and quality assured local supply chain – for which education and training is a vital enabler.</p> <p>Investment into vocational and technical skills for the construction and manufacturing industries as well as business skills to support local supply chain development has become a top priority.</p> <p>Saipem, Technip and Aker Solutions share strategies for developing local supply chains to support and work in partnership with international contractors.</p> <p>Led by EPC companies, this session presents key case studies of where vocational and technical workforce development initiatives have been implemented and offers lessons learned on how best to attract, train and retrain local talent to feed into a reliable local supply chain.</p>	<b>Building national research and G&amp;G capacity</b> <p>For operators in the exploration phase, focus is often placed on building national research and G&amp;G capacity to support recruitment, data access and field research.</p> <p>Through national and international academic partnerships, collaboration can successfully drive data sharing and interpretation, software and research and development projects.</p> <p>In this session, Impact Oil &amp; Gas, and Eni share how they have partnered to develop research, field data analysis and departmental capacity, faculty and students.</p> <p>We also explore the benefits to institutions of this partnership and extract lessons for other companies looking to develop similar relationships with geoscience departments to access field data and talented graduates.</p>	<b>Mobile Learning and E-Learning with BP</b> <p>Technological developments have contributed to the rise of distance learning as an alternative to tradition classroom learning. In an industry that is concerned with creating greater efficiencies and where geography causes its own logistical costs, mobile learning / E-learning offers new solutions. Mobile learning makes learning accessible at the point of need, in terms of timeliness and location.</p> <p>In moving away from traditional methods, BP have invested in an 'internal YouTube' programme, checklists and games to deliver engaging learning to employees' own mobile devices. A popular feature of the programme includes a series of videos in which leaders talk about advice they would have given to themselves as they progressed through their career.</p>
15.30	Networking Coffee in the Learning Arena		



16.15

## Nurturing the growth of SMEs into the local supply chain through local and international partnerships

Now commonplace, contractual minimum requirements for local company participation in supply chain contracts often necessitates internationals to partner with local companies to win business.

These contractual partnerships are an opportunity to build the capacity of local SMEs, using a transfer of knowledge, training programmes, skills and experience to raise the competency of local companies to international standards.

In this session we discuss how these regulatory requirements can be taken advantage of to build local capacity and how local and international companies can best work in partnership to raise skills levels and competency.

## Assessing the skills requirements to support the UK's growing Shale industry

2016 is set to be an important year for the UK's shale industry, with the UK Government actively encouraging development and several unconventional wells due to be drilled.

To support this growth, jobs will be created in chemicals, geology, process and engineering disciplines as well as blue collar roles including in drilling and completions. However, with the UK's shale industry still in its early stages, major skills development needs to take place.

To maximise the efficiency and potential economies of the growing shale industry, investment is also needed into skills development for a strong UK supply chain.

In this session we hear from some of the major developers, including Cuadrilla, 3 Legs Resources and San Leon Energy to get a clear understanding of the workforce requirements over the coming five years, and how the Government and education partners can support meeting these targets.

## Integrating human factors requirements into competency assurance

Oil and gas regulators are putting increasingly more pressure on organisations in the sector to prove that their people are competent. In the oil and gas sector competency management and on-going assurance is a major component to ensuring an individual's personal capabilities and for assuring the safety of others.

Human error is identified as a root cause of accidents and incidents in 60% to 80% of cases and a causal factor in another 50% to 60% of all accidents across many industries. In order to minimise the risk of catastrophe in our industry, we must explore initiatives to improve human performance and reduce opportunities for human error.

High reliability organisations carry greater level of risk and therefore a requirement for more rigorous and advanced training to ensure required competency levels are met.

This session will address how learning and development programmes can best incorporate the development of risk perception and decision making into assessment and assurance of competency.

19:00

Getenergy Awards Dinner 2016



## Tuesday, 17th May 2016

08.00	Registration Opens		
09.00	<b>Education and training as a business opportunity not just a local content requirement</b> <p>The reality of this low oil price environment is that profits, margins and efficiency overwhelm the pressures of business operations. With only the most efficient wells now being operated, human capital remains the only big opportunity where greater efficiency and cost reduction can be won.</p> <p>By having a ready pool of highly skilled, competent local workers, alongside a quality assured, strong local supply chain, delivered through effective education and training initiatives, there is a real business opportunity to gain competitive advantage. This is not a quick win, but rather a long term strategy that also embraces the concerns of governments and local people.</p> <p>This high level panel explores the importance of education and training to realise efficiency, reduce OPEX and see greater returns.</p>		
	<b>National Development of Hydrocarbon Nations in Africa</b>	<b>Regional Partnerships &amp; Investment Opportunities for Education and Training</b>	<b>Strategies for Practical Learning Experience</b>
10:00	<b>Building local education capacity and skills as a joint government and industry led approach in East Africa</b> <p>2016 promises another milestone for East Africa's nascent oil/gas industry, with FID expected for projects in Mozambique, Tanzania and Kenya. The deadline, therefore, moves ever closer for delivering skilled local workforces and building the capacity of local universities and training centres in alignment with industry standards and skills requirements.</p> <p>We hear from the Mozambique government on how they are leading higher education initiatives to meet these demands, including the goal of establishing a polytechnic in all 11 provinces of Mozambique. Anadarko and Statoil also share how they have been working with the governments in Mozambique and Tanzania and investing in local education institutions.</p> <p>And as negotiations progress with the US and Kenyan Governments on a new pipeline to be built in Northern Kenya, we discuss the necessary workforce development investment which needs to be made alongside this initiative.</p>	<b>The Iran Technology and Capacity Development Forum</b> <p>Led by the National Iranian Oil Company and facilitated by Elham Hassanzadeh and Getenergy, the Iran Technology and Capacity Development Forum will bring together operators, service companies and training and education experts to discuss practical partnerships to support Iranian development objectives.</p> <p>We specifically focus on:</p> <ul style="list-style-type: none"> <li>• Drilling Technology and services.</li> <li>• IT infrastructure and E-Learning Solutions</li> <li>• Education and training partnerships with national institutions</li> <li>• Field Optimisation technologies</li> <li>• HSE monitoring, equipment and training</li> <li>• Well services, technologies and seismic interpretation tools</li> </ul>	<b>Knowledge Transfer: Channelling experienced professionals for in-house and internal training programmes</b> <p>It is important that in this context of an evolving workforce, that we must seek to ensure that those retiring can share their knowledge and experience with new and existing workers. Their knowledge is invaluable to the progression of the generation that will follow in their footsteps.</p> <p>The session will explore case studies from Gazprom and BG group of how they have used seasoned professionals in their in-house training programmes.</p> <p>Repsol will discuss their train the trainer programmes as a method of maximising the effectiveness of experienced professionals in teaching the younger generation of workers.</p>
11:00	Networking Coffee in the Learning Arena		

12.00	<p><b>Assessing and improving curriculums to create a 'Field-Ready' workforce: A Pilot Scheme in Ghana</b></p> <p>Often, new graduate recruits are subject to further training once hired to ensure they have the hands on experience, practical training and personal skills to start work in the field. This comes at a cost to the employer, both in time and money.</p> <p>The Field Ready pilot project in Ghana at the Jubilee Technical Training Centre (JTTC) offers a solution. Through a collaborative approach with industry, government and education and training partners, an assessment of current curriculums identifies the gaps to be filled with additional training that qualifies a 'Field-Ready' graduate. In this session we discover this process in more detail and hear the results so far.</p>	<p><b>Education and training opportunities in Mexico and Colombia</b></p> <p>With the Mexican Energy Reform now well underway, and the first wave of bidding rounds complete, the challenge of developing a Mexican workforce that meets international standards has to be met. The Energy Reform has opened up a wealth of opportunities for both national and international education and training partners. Sierra, share the challenges they face in developing a competent Mexican workforce and the strategies being developed.</p> <p>Similarly, Colombia presents a massive opportunity in areas such as vocational training, education technology and ELT. A major problem exists with the lack of collaboration between the Government, oil and gas companies and education institutions though a clear desire for this to be overcome and to secure international partnerships to build local education capacity.</p>	<p><b>Scenario Based Learning – Uses of Simulation Technology</b></p> <p>Scenario based learning provides the learner the opportunity to hone their skills in a totally safe environment without the presence of danger or any significant repercussions for their actions. This session will look at the implementation of scenario based learning using simulation technologies. We will learn about advances in simulation technology and how they are being applied in drilling and well control training programmes. We discuss how simulation training is used for the evaluation of operational staff to ensure the competencies of the workforce remain up-to-date. In this constrained price environment, fewer companies are choosing to invest in the latest simulation or virtual technologies. We will also learn how PETRONAS INSTEP is using simulation technology to create a competitive advantage in the provision of training.</p>
13:00	Networking Lunch in the Learning Arena		
14.00	<p><b>The role of multi-lateral institutions and national aid agencies in the national development of nascent oil/gas industries</b></p> <p>Multi-lateral institutions such as the World Bank, African Development Bank and national aid agencies such as DFID, USAID and NORAD are playing an increasing role in building capacity in governments and education systems to support the development of nascent oil/gas industries.</p> <p>By improving governance, transparency and the capacity of government institutions through education and training, the foundations of effective ICV programmes are bolstered.</p> <p>What is common across all of these institutions is recognition that hydrocarbon resources have the potential to lend significant development to a nation if the skills, knowledge and experience are in place. This session showcases some of the programmes being implemented and offers insight into the partnership opportunities with other organisations. For governments and other interested organisations, information is also shared on how to access such support.</p>	<p><b>Nationalisation Agendas of GCC Countries: Developing highly qualified professionals through university and industry collaboration</b></p> <p>Nationalisation Agendas remain a top priority for the GCC countries. As these countries look to achieve their nationalisation targets, we explore how collaboration between industry and academia can progress these aims. This session will focus on how the regions universities can produce enough highly qualified nationals for the oil and gas industry.</p> <p>We discuss the role that leading universities such as KAUST will play in national research, training and data analysis in partnership with industry.</p> <p>We will explore the need for constant communication between relevant parties to ensure that the next generation of industry professionals are equipped with the appropriate qualifications for an industry in continual development.</p>	<p><b>Exploring the benefits of E-Learning</b></p> <p>Following recommendations from the International Association of Oil and Gas Producers (IOGP) following the Macondo tragedy, the IWCF's new Level-1 Well Control course supports IWCFs drive to increase understanding of how Well Control events can occur, their consequences and prevention methods. The new Level-1 Well Control Awareness course is the first free, online based course aimed at personnel who have secondary involvement in well operations, for example office based staff or third parties who are involved in rig evacuations. The course is also a useful e-learning tool for students and graduates wanting to enter into the industry. In an industry seeking to optimise cost and time efficiency, E-Learning offers a solution. Research indicates that E-learning reduces learning time by at least 25 to 60 percent when compared to traditional learning. In this session, we will seek to explore the appropriate uses of E-Learning and where classroom and hands on learning is still a necessity. Despite the growing importance of immersive learning and E-Learning, the current movement away from formal classroom learning can remove an important social aspect to learning – group interaction. In this session we will explore how we can make E-Learning conform to a socially constructivist learning theory.</p>
15.00	Networking Coffee in the Learning Arena		



15.45

## Mentoring young professionals

Mentoring proves a highly successful way of supporting young professionals in their career development and expand their knowledge in industry skills and practices. For mentors, it is also a valuable way of gaining exposure to new perspectives and young talent entering the industry as well as imparting knowledge gained throughout their career.

The Association of International Petroleum Negotiators (AIPN) runs a mentoring programme for the Young Negotiators Group, providing an opportunity for younger professionals to forge meaningful relationships with experienced AIPN members. We hear from CIECO E&P about their participation in the programme, its successes and benefits for mentees and mentors.

## Succession Planning and Technical Skills Ladders Exploring the use Competency Management Systems

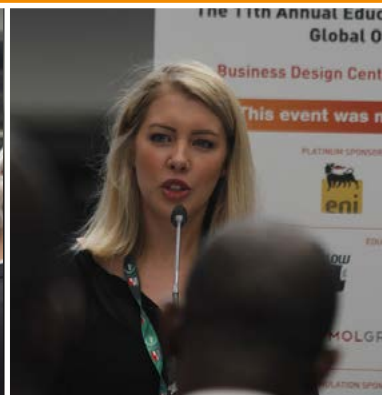
Staff turnover, particularly among technical staff is an issue for many oil and gas companies. Having invested heavily in the on-boarding and training of new recruits, retaining technically skilled workers is becoming increasingly important in a price constrained environment.

We will discuss the significance of having clearly defined career pathways for all employees, as an aspect of ensuring technical staff retention. Including an examination of how qualification frameworks can also provide a clear outline for career progression.

Developing the next generation of managerial talent is another key component of successfully planning for future operations. This session will also seek to discuss different approaches to the identification and development of leadership capabilities. Looking at models and approaches to the development of future leaders in the industry.

17.00

Close of Getenergy 2016



Exhibiting and Sponsorship options are extensive, and packages can be tailor-made to suit your individual company's needs. All opportunities provide a platform to showcase products and/or services in the Learning Arena Exhibition and provide you with:

## • SHELL SCHEME EXHIBITION STAND IN THE LEARNING ARENA

All stands are 3m x 2m to give every company equal footing. This will give you a visible presence amongst the 80 solution providers selected to showcase their solutions, meet with industry representatives and benefit from the Getenergy connections service that is only available to exhibitors.

## • GETENERGY CONNECTIONS SERVICE

Guarantee meeting key people at the event through personal introduction. Simply select the top three people you wish to connect with on the delegate list prior to the event and the Getenergy team will bring them to your stand during one of the networking breaks.

## • DELEGATE PASSES WITH ACCESS TO LEARNING ARENA EXHIBITION AND EXCHANGE PROGRAMME

Have a presence in each of the parallel power-point free, discussion based speaker sessions and a presence in the Learning Arena during the networking breaks.

## • PROFILE & LOGO IN EVENT LEARNING ARENA DIRECTORY (LAD)

Have a visible presence in the event guide given to each of the 450+ attendees.

## • EXHIBITOR EXCHANGE

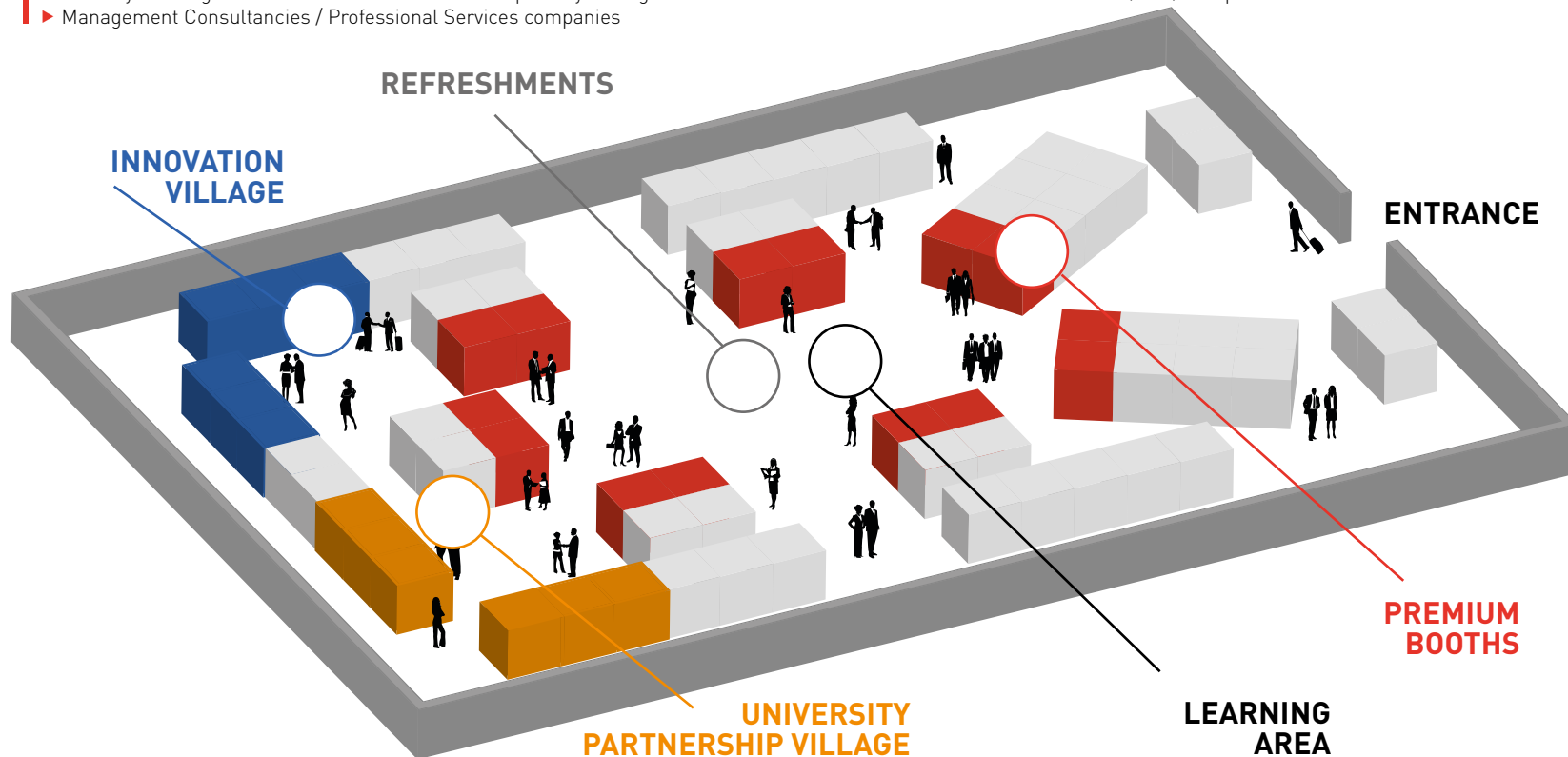
An informal drinks reception for all exhibitors hosted on 15th May. This is an evening event aimed at facilitating partnership building amongst the 80 solution providers.

THESE FEATURES WILL PROVIDE YOU WITH A PLATFORM TO:

## WHO EXHIBITS?

Getenergy Global 2016 will feature specialist organisations crucial to effective and efficient training and education in the oil and gas industry, including:

- ▶ Universities, Business Schools & Colleges ▶ Education companies ▶ Technical Training providers ▶ Training Equipment manufacturers and sellers
- ▶ Qualification bodies ▶ G&G Training providers ▶ HSE Training providers ▶ English Language Training Companies ▶ Drilling and Well Control training providers
- ▶ Transfer / Behavioural Change ▶ Leadership / Management Training ▶ Trade Training - Scaffolders, plumbers, Mechanics etc ▶ Maintenance Training
- ▶ Industry Training Centres ▶ LMS Providers ▶ Competency Management ▶ Simulation manufacturers and sellers ▶ 3D / AR / VR specialists ▶ Law Firms
- ▶ Management Consultancies / Professional Services companies



- Explore business opportunities with CEOs and senior training representatives from NOCs, IOCs, Service Companies and Contractors. In 2015 we hosted representatives from 50+ such companies
- Meet with representatives from 45+ countries
- Unique event - 100% focus on training and education for the oil and gas industry, and a tried and tested model (12th annual Getenergy Global and over 50 events in 12 years)
- Small Learning Arena
  - Same sized stands - removes barriers and a chance to be seen on the same level as the big players.

- Mixture of solution providers - plenty partnership opportunities
- Long networking breaks - more networking time
- Lunch and coffee breaks in the Learning Arena - plenty of footfall
- Sessions - an opportunity to identify people and share your expertise
- 450 participants (50% buyers, 50% sellers) - benchmark and talk to the right people about your solution
- Industry talking about their needs in a politics free environment - you can work to their requirements
- Connections Service - Tell us who you want to meet and we will personally introduce them - Time saving and guaranteed introduction



# Venue

## Business Design Centre

52 Upper Street, London N1 0QH

Tel: 020 7288 6475

We have set up a HotelMap which allows you to see and book hotels in the surrounding area of the Business Design Centre at discounted rates. You can also book a room at the Premier Inn Islington which is nearby. Please note, Getenergy does not take responsibility for any part of your stay at any hotel you choose to stay at.

### Travelling by Underground:

The Business Design Centre is within walking distance of Angel tube station, which is situated on the Northern Line. Highbury and Islington station is a ten minute walk and is situated on the Victoria line and some mainlines. Kings Cross and Euston stations are all a short bus or taxi ride away.

### Travelling by bus:

The Business Design Centre is situated on Upper Street, which is serviced by the following bus routes: 4, 19, 30, 38, 43, 56, 73, 341, 394, N19, N38, N4, N73. Please click here for Journey Planner for Journey Planner and here for Street Map.

On-site car parking is available via the pre-booking service.

### Visas

If you think you might require a Visa for your trip or you are unsure on the rules then please visit the following sites:

<https://www.gov.uk/check-uk-visa>

<https://www.gov.uk/apply-uk-visa>

If you are still unsure after reading these then please contact us



# Awards

The **9th Annual Getenergy Awards** ceremony will be held at One Whitehall Place in London on Monday May 16th and will celebrate excellence in education and training for the oil and gas industry across several categories.

## Categories for this year's awards are:

### Education and Training Provider of the Year

This award goes to the oil, gas or service company that has shown the greatest commitment to learning, training and development of its workforce over the past 12 months.

### Learning at the Core

This award goes to the college, company or university who has consistently developed and delivered industry leading programmes.

### Education Partnership 2016

This award recognises a partnership between an oil/gas company and a university or college which, in the opinion of the judges, shows most promise.

### New! Localisation Award

This award recognises the contribution of a company in supporting local education and supply chain capacity building

### New! Small Training Provider of the Year

This award goes to the SME who, has consistently developed and delivered industry leading training programmes.

### New! Learning Technology Award

This award recognises the leading innovation in learning technologies for the oil and gas industry.

## Nominations now open!



**Nominations close Friday, 1st April. To submit your nomination, please visit: [getenergyevent.com/getenergyawards/](http://getenergyevent.com/getenergyawards/)**





12th Annual

# Getenergy Global 2016

15th - 17th May 2016 • Business Design Centre, London

## 4 EASY WAYS TO REGISTER

- 1 **ONLINE AT** [www.getenergyevent.com](http://www.getenergyevent.com)  
THE QUICKEST & EASIEST WAY TO BOOK
- 2 **EMAIL** [richard.harmon@getenergyevent.com](mailto:richard.harmon@getenergyevent.com)
- 3 **FAX YOUR COMPLETED REGISTRATION FORM TO**  
**+44 (0) 20 7384 7911**
- 4 **TELEPHONE RICHARD ON** **+44 (0)20 7384 7938**

Title:

First Name:

Surname:

Organisation

Exhibition Stand No: (if applicable)

Job Title:

## Type of Organisation (please tick one)

National Oil/Gas Company

Government Department/Organisation

Training/HR Consultancy

International Oil/Gas Company

Institute/Association

Standards/Accreditation Body

Independent Oil/Gas Company

University/College/Technical College

Other \*(please indicate below)

Service Provider/Contractor/Supplier

Private Training Provider

Registration Fee	Date	Price GBP£
Getenergy Global 2016 - 2 Days & Awards Dinner	16th - 17th May 2016	£1400 *
Getenergy Global 2016 - 2 Days	16th - 17th May 2016	£1250 *

\*VAT/Local Tax will be added where applicable.

Discount Code

## Payment Method - Please Complete Fully

Invoice Details

Invoicing Address:

Accounts Contact:

Tel No:

Email:

**Payment Terms:** On receiving your completed registration form, you will receive an official confirmation and an invoice will be sent to your nominated payee. Payment of the full delegate fee will be due within 30 days of invoice date unless your registration is received within 30 days prior to the event, in which case payment will be due immediately. In the event that payment has not been received, delegates will be refused entry. We recommend you check with your finance department that payment has been made before travelling to the event.

**Cancellation Terms:** Cancellations made within 48 hours of receipt of the completed registration form will be eligible for a full refund. Cancellations received in writing more than one month prior to the start of the event will be refunded less a 50% cancellation fee. Cancellations received in writing within one month of the start date of the event will receive no refund and registrants will be liable for payment of 100% of the invoiced amount. A substitute delegate can be named at any time before the event starts and no fees will be applied to this.

For full terms and conditions please click here.

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## Where did you hear about Global 2016 ?

## What most attracted you to attending Global 2016 ?

Getenergy Events Ltd, Bedford House, 69-79 Fulham High Street, London, SW6 3JW.

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